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Applicable to: Edgesource Commercial Clients
POC: Joseph Urbaniak, COO

Edgesource Commercial Rate List – Cloud Services

REF. ID	LABOR CATEGORY	EDUCATION	YRS EXP	HOURLY RATE
ES-CLD-1	Amazon Cloud Principal Consultant	Bachelors	20	\$481.61
ES-CLD-2	AWS Engineer I	Bachelors	0	\$206.00
ES-CLD-3	AWS Engineer II	Bachelors	3	\$232.00
ES-CLD-4	AWS Engineer III	Bachelors	6	\$292.61
ES-CLD-5	AWS Engineer IV	Bachelors	10	\$355.61
ES-CLD-6	AWS Engineer V	Bachelors	15	\$418.61
ES-CLD-7	Azure Cloud Principal Consultant	Bachelors	20	\$481.61
ES-CLD-8	Azure Engineer I	Bachelors	0	\$206.00
ES-CLD-9	Azure Engineer II	Bachelors	3	\$232.00
ES-CLD-10	Azure Engineer III	Bachelors	6	\$292.61
ES-CLD-11	Azure Engineer IV	Bachelors	10	\$355.61
ES-CLD-12	Azure Engineer V	Bachelors	15	\$418.61
ES-CLD-13	Cloud Administrator I	Bachelors	0	\$127.50
ES-CLD-14	Cloud Administrator II	Bachelors	3	\$150.70
ES-CLD-15	Cloud Administrator III	Bachelors	6	\$190.30
ES-CLD-16	Cloud Administrator IV	Bachelors	10	\$231.00
ES-CLD-17	Cloud Administrator V	Bachelors	15	\$272.80
ES-CLD-18	Cloud AI / ML Engineer I	Bachelors	0	\$255.10
ES-CLD-19	Cloud AI / ML Engineer II	Bachelors	3	\$289.75
ES-CLD-20	Cloud AI / ML Engineer III	Bachelors	6	\$330.25
ES-CLD-21	Cloud AI / ML Engineer IV	Bachelors	10	\$372.80
ES-CLD-22	Cloud AI / ML Engineer V	Bachelors	15	\$427.50
ES-CLD-23	Cloud Architect I	Bachelors	0	\$201.83
ES-CLD-24	Cloud Architect II	Bachelors	3	\$242.19
ES-CLD-25	Cloud Architect III	Bachelors	6	\$275.43
ES-CLD-26	Cloud Architect IV	Bachelors	10	\$305.90
ES-CLD-27	Cloud Architect V	Bachelors	15	\$380.84
ES-CLD-28	Cloud Business Analyst I	Bachelors	0	\$129.80
ES-CLD-29	Cloud Business Analyst II	Bachelors	3	\$166.10
ES-CLD-30	Cloud Business Analyst III	Bachelors	6	\$207.90
ES-CLD-31	Cloud Business Analyst IV	Bachelors	10	\$260.70
ES-CLD-32	Cloud Business Analyst V	Bachelors	10	\$315.70
ES-CLD-33	Cloud Consultant I	Bachelors	0	\$233.60
ES-CLD-34	Cloud Consultant II	Bachelors	3	\$267.96

ES-CLD-35	Cloud Consultant III	Bachelors	6	\$302.30
ES-CLD-36	Cloud Consultant IV	Bachelors	10	\$336.66
ES-CLD-37	Cloud Consultant V	Bachelors	15	\$379.50
ES-CLD-38	Cloud Data / Storage Architect I	Bachelors	0	\$140.07
ES-CLD-39	Cloud Data / Storage Architect II	Bachelors	3	\$232.00
ES-CLD-40	Cloud Data / Storage Architect III	Bachelors	5	\$264.63
ES-CLD-41	Cloud Data / Storage Architect IV	Bachelors	8	\$313.47
ES-CLD-42	Cloud Data / Storage Architect V	Bachelors	10	\$380.47
ES-CLD-43	Cloud Data Analytics and Visualization Engineer I	Bachelors	0	\$178.65
ES-CLD-44	Cloud Data Analytics and Visualization Engineer II	Bachelors	3	\$229.15
ES-CLD-45	Cloud Data Analytics and Visualization Engineer III	Bachelors	6	\$277.90
ES-CLD-46	Cloud Data Analytics and Visualization Engineer IV	Bachelors	10	\$326.15
ES-CLD-47	Cloud Data Analytics and Visualization Engineer V	Bachelors	15	\$366.65
ES-CLD-48	Cloud Data Engineer I	Bachelors	0	\$225.30
ES-CLD-49	Cloud Data Engineer II	Bachelors	3	\$260.27
ES-CLD-50	Cloud Data Engineer III	Bachelors	5	\$302.40
ES-CLD-51	Cloud Data Engineer IV	Bachelors	8	\$334.25
ES-CLD-52	Cloud Data Engineer V	Bachelors	10	\$360.15
ES-CLD-53	Cloud Data Specialist I	Bachelors	0	\$161.10
ES-CLD-54	Cloud Data Specialist II	Bachelors	3	\$189.53
ES-CLD-55	Cloud Data Specialist III	Bachelors	6	\$224.76
ES-CLD-56	Cloud Data Specialist IV	Bachelors	10	\$258.48
ES-CLD-57	Cloud Data Specialist V	Bachelors	15	\$297.24
ES-CLD-58	Cloud DevSecOps Engineer I	Bachelors	0	\$240.15
ES-CLD-59	Cloud DevSecOps Engineer II	Bachelors	3	\$274.53
ES-CLD-60	Cloud DevSecOps Engineer III	Bachelors	5	\$315.43
ES-CLD-61	Cloud DevSecOps Engineer IV	Bachelors	8	\$358.60
ES-CLD-62	Cloud DevSecOps Engineer V	Bachelors	10	\$412.78
ES-CLD-63	Cloud Documentation Specialist I	Bachelors	0	\$81.98
ES-CLD-64	Cloud Documentation Specialist II	Bachelors	5	\$132.34
ES-CLD-65	Cloud Documentation Specialist III	Bachelors	10	\$231.61
ES-CLD-66	Cloud Engineer I	Bachelors	0	\$147.59
ES-CLD-67	Cloud Engineer II	Bachelors	3	\$218.17
ES-CLD-68	Cloud Engineer III	Bachelors	6	\$296.02
ES-CLD-69	Cloud Engineer IV	Bachelors	10	\$389.63
ES-CLD-70	Cloud Engineer V	Bachelors	15	\$410.04
ES-CLD-71	Cloud Enterprise Server Engineer I	Bachelors	0	\$129.80
ES-CLD-72	Cloud Enterprise Server Engineer II	Bachelors	3	\$165.00
ES-CLD-73	Cloud Enterprise Server Engineer III	Bachelors	6	\$214.50
ES-CLD-74	Cloud Enterprise Server Engineer IV	Bachelors	10	\$269.50
ES-CLD-75	Cloud Enterprise Server Engineer V	Bachelors	15	\$335.50
ES-CLD-76	Cloud Functional Analyst I	Bachelors	0	\$150.70
ES-CLD-77	Cloud Functional Analyst II	Bachelors	3	\$194.70
ES-CLD-78	Cloud Functional Analyst III	Bachelors	6	\$239.80
ES-CLD-79	Cloud Functional Analyst IV	Bachelors	10	\$269.50
ES-CLD-80	Cloud Functional Analyst V	Bachelors	15	\$363.00
ES-CLD-81	Cloud Help Desk Specialist I	Bachelors	0	\$115.80
ES-CLD-82	Cloud Help Desk Specialist II	Bachelors	3	\$135.90
ES-CLD-83	Cloud Help Desk Specialist III	Bachelors	6	\$155.50

ES-CLD-84	Cloud Help Desk Specialist IV	Bachelors	10	\$175.25
ES-CLD-85	Cloud IdAM (Identity Asset Manager) Engineer I	Bachelors	0	\$161.70
ES-CLD-86	Cloud IdAM (Identity Asset Manager) Engineer II	Bachelors	3	\$210.10
ES-CLD-87	Cloud IdAM (Identity Asset Manager) Engineer III	Bachelors	6	\$262.90
ES-CLD-88	Cloud IdAM (Identity Asset Manager) Engineer IV	Bachelors	10	\$309.10
ES-CLD-89	Cloud IdAM (Identity Asset Manager) Engineer V	Bachelors	15	\$353.10
ES-CLD-90	Cloud Integration Engineer I	Bachelors	0	\$162.80
ES-CLD-91	Cloud Integration Engineer II	Bachelors	3	\$193.53
ES-CLD-92	Cloud Integration Engineer III	Bachelors	6	\$234.16
ES-CLD-93	Cloud Integration Engineer IV	Bachelors	10	\$285.12
ES-CLD-94	Cloud Integration Engineer V	Bachelors	15	\$353.10
ES-CLD-95	Cloud Kubernetes / Deployment Engineer I	Bachelors	15	\$250.15
ES-CLD-96	Cloud Kubernetes / Deployment Engineer II	Bachelors	15	\$284.53
ES-CLD-97	Cloud Kubernetes / Deployment Engineer III	Bachelors	15	\$325.43
ES-CLD-98	Cloud Kubernetes / Deployment Engineer IV	Bachelors	15	\$368.60
ES-CLD-99	Cloud Kubernetes / Deployment Engineer V	Bachelors	15	\$422.24
ES-CLD-100	Cloud Migration Engineer I	Bachelors	0	\$156.20
ES-CLD-101	Cloud Migration Engineer II	Bachelors	3	\$211.20
ES-CLD-102	Cloud Migration Engineer III	Bachelors	6	\$266.20
ES-CLD-103	Cloud Migration Engineer IV	Bachelors	10	\$334.40
ES-CLD-104	Cloud Migration Engineer V	Bachelors	15	\$396.00
ES-CLD-105	Cloud Network Engineer I	Bachelors	0	\$159.50
ES-CLD-106	Cloud Network Engineer II	Bachelors	3	\$201.30
ES-CLD-107	Cloud Network Engineer III	Bachelors	6	\$251.90
ES-CLD-108	Cloud Network Engineer IV	Bachelors	10	\$306.90
ES-CLD-109	Cloud Network Engineer V	Bachelors	15	\$370.70
ES-CLD-110	Cloud Platform Engineer I	Bachelors	0	\$202.89
ES-CLD-111	Cloud Platform Engineer II	Bachelors	3	\$230.72
ES-CLD-112	Cloud Platform Engineer III	Bachelors	6	\$256.20
ES-CLD-113	Cloud Platform Engineer IV	Bachelors	10	\$290.25
ES-CLD-114	Cloud Platform Engineer V	Bachelors	15	\$337.70
ES-CLD-115	Cloud Program Director	Bachelors	15	\$452.10
ES-CLD-116	Cloud Program Manager	Bachelors	10	\$358.60
ES-CLD-117	Cloud Project Manager I	Bachelors	6	\$248.60
ES-CLD-118	Cloud Project Manager II	Bachelors	8	\$305.80
ES-CLD-119	Cloud Quality Assurance Engineer I	Bachelors	0	\$125.40
ES-CLD-120	Cloud Quality Assurance Engineer II	Bachelors	5	\$158.40
ES-CLD-121	Cloud Quality Assurance Engineer III	Bachelors	8	\$191.40
ES-CLD-122	Cloud Reliability Engineer I	Bachelors	0	\$157.30
ES-CLD-123	Cloud Reliability Engineer II	Bachelors	3	\$212.30
ES-CLD-124	Cloud Reliability Engineer III	Bachelors	6	\$267.30
ES-CLD-125	Cloud Reliability Engineer IV	Bachelors	10	\$335.50
ES-CLD-126	Cloud Risk Assessment / Management Specialist I	Bachelors	0	\$114.69
ES-CLD-127	Cloud Risk Assessment / Management Specialist II	Bachelors	3	\$156.64
ES-CLD-128	Cloud Risk Assessment / Management Specialist III	Bachelors	6	\$204.33
ES-CLD-129	Cloud Risk Assessment / Management Specialist IV	Bachelors	10	\$275.39
ES-CLD-130	Cloud Risk Assessment / Management Specialist V	Bachelors	15	\$316.70
ES-CLD-131	Cloud Scientist I	Bachelors	0	\$137.18
ES-CLD-132	Cloud Scientist II	Bachelors	3	\$222.31

ES-CLD-133	Cloud Scientist III	Bachelors	5	\$290.53
ES-CLD-134	Cloud Scientist IV	Bachelors	8	\$359.82
ES-CLD-135	Cloud Scientist V	Bachelors	10	\$392.99
ES-CLD-136	Cloud Security Administrator I	Bachelors	0	\$108.90
ES-CLD-137	Cloud Security Administrator II	Bachelors	5	\$156.80
ES-CLD-138	Cloud Security Administrator III	Bachelors	10	\$232.10
ES-CLD-139	Cloud Security Engineer I	Bachelors	0	\$149.79
ES-CLD-140	Cloud Security Engineer II	Bachelors	3	\$220.37
ES-CLD-141	Cloud Security Engineer III	Bachelors	6	\$300.42
ES-CLD-142	Cloud Security Engineer IV	Bachelors	10	\$391.83
ES-CLD-143	Cloud Security Engineer V	Bachelors	15	\$412.24
ES-CLD-144	Cloud SME I	Bachelors	6	\$297.00
ES-CLD-145	Cloud SME II	Bachelors	10	\$429.00
ES-CLD-146	Cloud SME III	Bachelors	15	\$495.00
ES-CLD-147	Cloud Solutions Architect I	Bachelors	0	\$206.90
ES-CLD-148	Cloud Solutions Architect II	Bachelors	3	\$247.70
ES-CLD-149	Cloud Solutions Architect III	Bachelors	5	\$280.43
ES-CLD-150	Cloud Solutions Architect IV	Bachelors	8	\$313.47
ES-CLD-151	Cloud Solutions Architect V	Bachelors	10	\$390.50
ES-CLD-152	Cloud Storage Engineer I	Bachelors	0	\$132.00
ES-CLD-153	Cloud Storage Engineer II	Bachelors	3	\$168.30
ES-CLD-154	Cloud Storage Engineer III	Bachelors	6	\$215.60
ES-CLD-155	Cloud Storage Engineer IV	Bachelors	10	\$260.70
ES-CLD-156	Cloud Storage Engineer V	Bachelors	15	\$293.70
ES-CLD-157	Cloud Subject Matter Authority I	Bachelors	10	\$475.00
ES-CLD-158	Cloud Subject Matter Authority II	Bachelors	15	\$530.00
ES-CLD-159	Cloud Subject Matter Authority III	Bachelors	20	\$620.00
ES-CLD-160	Cloud Project Analyst I	Bachelors	0	\$124.53
ES-CLD-161	Cloud Project Analyst II	Bachelors	3	\$144.53
ES-CLD-162	Cloud Project Analyst III	Bachelors	6	\$164.53
ES-CLD-163	Cloud Project Analyst IV	Bachelors	10	\$184.53
ES-CLD-164	Cloud System Design Engineer I	Bachelors	0	\$170.50
ES-CLD-165	Cloud System Design Engineer II	Bachelors	3	\$206.80
ES-CLD-166	Cloud System Design Engineer III	Bachelors	6	\$270.60
ES-CLD-167	Cloud System Design Engineer IV	Bachelors	10	\$305.80
ES-CLD-168	Cloud System Design Engineer V	Bachelors	15	\$356.40
ES-CLD-169	Cloud Systems Engineer I	Bachelors	0	\$150.80
ES-CLD-170	Cloud Systems Engineer II	Bachelors	3	\$178.20
ES-CLD-171	Cloud Systems Engineer III	Bachelors	6	\$235.40
ES-CLD-172	Cloud Systems Engineer IV	Bachelors	10	\$271.70
ES-CLD-173	Cloud Systems Engineer V	Bachelors	15	\$339.90
ES-CLD-174	Cloud Technical and Process Engineer I	Bachelors	0	\$145.58
ES-CLD-175	Cloud Technical and Process Engineer II	Bachelors	3	\$181.98
ES-CLD-176	Cloud Technical and Process Engineer III	Bachelors	6	\$227.47
ES-CLD-177	Cloud Technical and Process Engineer IV	Bachelors	10	\$284.34
ES-CLD-178	Cloud Technical and Process Engineer V	Bachelors	15	\$355.42
ES-CLD-179	Cloud Technical Professional I	Bachelors	0	\$136.96
ES-CLD-180	Cloud Technical Professional II	Bachelors	3	\$157.51
ES-CLD-181	Cloud Technical Professional III	Bachelors	6	\$181.13

ES-CLD-182	Cloud Technical Professional IV	Bachelors	10	\$208.30
ES-CLD-183	Cloud Technical Professional V	Bachelors	15	\$239.55
ES-CLD-184	Cloud Technologist I	Bachelors	3	\$297.66
ES-CLD-185	Cloud Technologist II	Bachelors	5	\$359.08
ES-CLD-186	Cloud Technologist III	Bachelors	8	\$381.72
ES-CLD-187	Cloud Technologist IV	Bachelors	10	\$415.07
ES-CLD-188	Cloud Test & Evaluation Engineer I	Bachelors	0	\$194.79
ES-CLD-189	Cloud Test & Evaluation Engineer II	Bachelors	3	\$215.24
ES-CLD-190	Cloud Test & Evaluation Engineer III	Bachelors	5	\$229.47
ES-CLD-191	Cloud Test & Evaluation Engineer IV	Bachelors	8	\$246.49
ES-CLD-192	Cloud Test & Evaluation Engineer V	Bachelors	10	\$270.37

Note:

1. PhD counts as 4 years of experience.
2. Master's Degree counts as 2 years of experience.
3. Military experience, specialized experience / niche skills (e.g. emerging cloud technologies), and industry certifications may substitute the years of experience required.